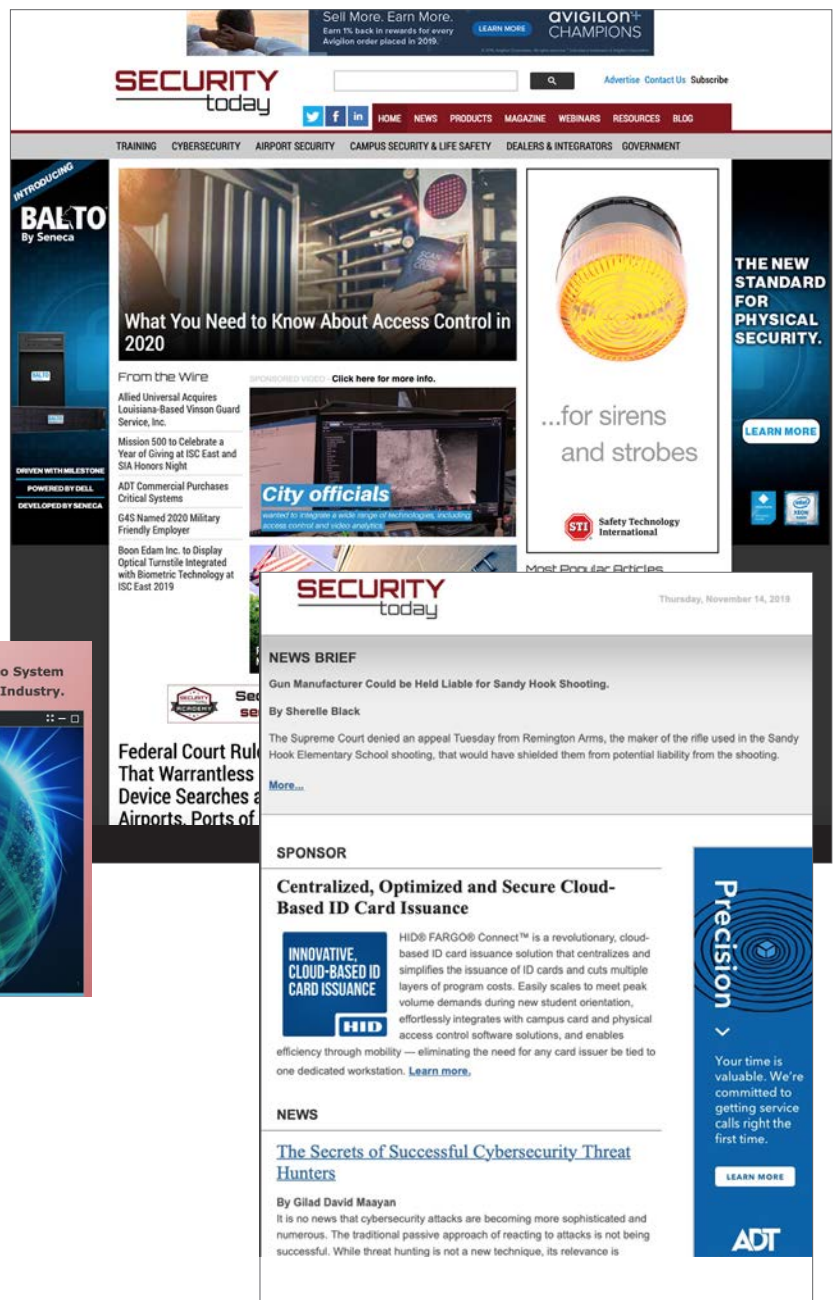
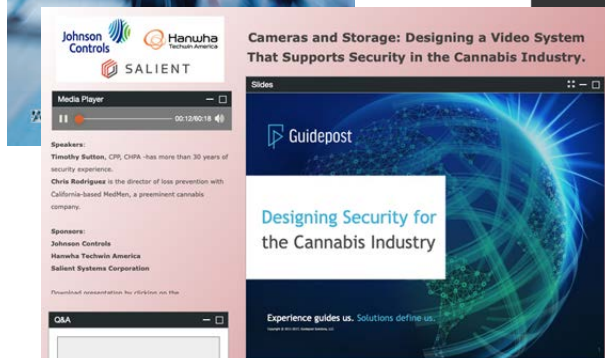


Technology • Education • Solutions

2020 Media Planner



- Print
- E-Media
- Events
- Custom Publishing
- Custom E-Media
- Research

Your Complete Integrated Media Platform Reaching Suppliers, End Users, and IT Decision Makers



Two Markets – One Buy

The only publication that reaches both suppliers (including dealers and integrators) and end users.

Your Integrated Media Solution

Security Today is the leading industry media brand for the global security marketplace. Our print, digital, event, custom media and research products integrate coverage for both physical and IT security as these functions are in the process of convergence. The *Security Today* brand is your best integrated media platform serving the product and new technology needs of the entire security product buying team — suppliers and end users. This makes *Security Today* the smartest marketing partner for today's security product and service marketers.



SECURITY
today



Suppliers (including dealers and integrators)

More than 34,000* suppliers, installers, distributors, consultants and manufacturing rep firms subscribe to *Security Today* magazine. These are companies who are buying, selling and installing security products and services.

End Users

Security Today reaches more than 25,000* end users in industrial, retail, institutional and government sectors. These security professionals turn to *Security Today* for practical information on products and new technology.

IT Decision Makers*

Each issue of *Security Today* is distributed to key IT decision makers. These are the most important IT managers who are making the decisions regarding security convergence.

International*

In addition to our print version of *Security Today*, international security professionals can get a copy of each issue via our digital format. More security products marketers are looking to some of the most lucrative international markets such as Mexico, Europe, China, Canada, Latin America, and the Pacific Rim.

As an Omeda client, *Security Today* provides high-quality and up-to-date audience data. You can feel confident you have chosen a provider who enables you to integrate all data sources, providing a 360-degree view of your audience.



Suppliers of Security Products and Systems*

Security Installing Dealer/Security Installing Dealer with Central Station Service/Security Service Installation Firm/Systems

Integrators	28,139
Security Consultants	4,399
Security Product Distributors	1,255
Manufacturer's Rep Firms	593
TOTAL	34,386

End Users of Security Products and Systems*

Industrial or Manufacturing Companies	7,317
Government/Military	6,746
Retailing Companies and Service Companies (Financial, Utilities, Builders, Transportation)	5,777
Institutional Facilities (Healthcare, Education, Lodging, Entertainment, Sports)	3,896
Othes Allied to the Field	1,784
TOTAL	25,520

GRAND TOTAL 59,906

*Media Owner's Own Data



Comprehensive, Solution Driven Magazine

Security Today is the marketing partner that you can depend on to help generate leads and increase sales. Each issue reaches the largest number of suppliers and end users. Our integrated approach offers your company endless opportunities to put your message in front of your best customers and prospects. **

Security professionals turn first to *Security Today* for new products, new technology and practical information regarding the integration of these products into the new convergent security systems.*

Security Today is the only integrated magazine reaching the entire security market. *Security Today* is the one invaluable resource for security professionals who have the ultimate buying responsibility for security products and services.*



Circulation/Reach

By partnering with *Security Today*, you have made the best choice to reach the most potential buyers in the security industry.

**Delivering Buyers and Specifiers Across
all Functions and Segments of Security Decision Making***

Security Today reaches 59,906* security professionals, many of whom make buying decisions for both physical and IT security products and services. Plus, each issue is digitally transmitted to more international security professionals. **

Subscribers Who Recommend, Select or Buy Products*

Access Control	20,315
Intrusion Alarm & Monitoring	16,258
Sensors/Detectors	16,032
Batteries/Power Supplies	15,731
CCTV Equipment/Video Systems & Surveillance	15,398
Wireless Technologies	14,330
Outdoor/Perimeter Protection	13,407
Software	13,211
Emergency Response Products/Services	13,078
Training	12,647
Card Reader Systems	12,624
Control Panels/Annunciators	12,558
IP Video Systems & Surveillance	12,315
Digital Video Recorders (DVR)	11,713
IT/Network Security	11,572
Video Management Systems	10,765
Fire & Safety Protection	10,544
Identification Products/ID Badges	10,063
Biometrics	9,443
Door Hardware/Locks	9,433
Communication Equipment	9,097
Cloud Storage	8,858
Home Automation/Sound Equipment/Theatre	8,457
Business Continuity/Disaster Recovery Products/Services	8,259
IP Appliances	8,115
Security Consultants	8,019
Mobile Communications	7,589
Integrated Systems	6,253
Security Guard Services	5,610
IP Video/Network-Centric Security	3,374
Cable/Telephone Services	2,572
Supplies & Dealer Services	2,490

*Media Owner's Own Data



Reach the complete marketplace

How *Security Today* compares*

- Only publication to the marketplace for both suppliers (including dealers and integrators) and end users
- Highest circulation in the security industry
- Largest manufacturing circulation

Industry Breakout*

- Suppliers — 34,386
- End Users — 25,520

Reach the complete marketplace.*

Today's security products marketers are faced with requirements to deliver measurable ROI from their marketing investments. At the same time, the need to reach the complete marketplace of an ever expanding set of decision makers is a priority.

Security Today is the one choice for security products marketers to efficiently and effectively reach security products decision makers.

- An extensive portfolio of print and online products/packages
- Comprehensive coverage of physical and IT security products and issues that matter the most to security products decision makers
- Reaches the complete marketplace — suppliers, end users, IT, international
- The largest circulation of any security publication
- Multiple buying responsibilities for security products and services
- "E-Response Lead Service" providing additional leads on a more timely basis

Security Today — the complete way to reach your best prospects and customers.

Award Winning Magazine

Security Today magazine is delivered to subscribers the way they prefer to receive it — print or digital. **The digital edition of *Security Today* magazine won an Ozzies Digital Honorable Mention Award in the Folio: Eddie and Ozzie Awards for B-to-B App/Digital Edition/Standalone Digital Magazine.**

Leader in Market Share and Ad Pages**

IMS Ad Tracking ranks *Security Today* as a leader in market share and ad pages.

Dedicated and Devoted Subscribers***

Security Today has loyal subscribers who depend on the publication for integrated coverage of new products and practical solutions for security professionals. In fact, the July/August Baxter mediaView report found that:

- **77% said *Security Today* was important, very important, or a personal favorite.**
- **79% read each issue 2 or more times.**

Suppliers (including
dealers and integrators)
57.4%

End Users
42.6%



*Media Owner's Own Data

**IMS Ad Tracking - The Auditor, October 2019

***Baxter Research, October 2019 mediaView Pro



What Security Today Subscribers Are Saying*

“Each issue provides important information that is used in the operation of my organization.”
— Owner

“Reading *Security Today* keeps me informed with trends in the industry which complement my understanding of products available to meet or exceed project requirements.”
— Production Software Specialist

“Brings new products to my business.”
— President

“It provides insight on what’s going on with security technology trends, product capabilities, and protection concepts.”
— Senior Vice President

“It helps me to keep abreast of new technologies, solutions, and ideas.”
— Senior Vice President

“Comprehensive magazine detailing what I am interested in.”
— Principle Systems Engineer



*Baxter Research, 2019 mediaView Pro



2020 Editorial Calendar

January/February

Advertising close: 12/19/19
Materials due: 12/20/19

Specialty Publication
GovSec

Features

Airport Security
Mobile Apps Technology
Internet of Things
Municipal Security
Cloud Computing and Storage
Video Surveillance
Smartcards

Show Coverage/Bonus Distribution
CSLS Summit - Dallas

Editorial Webinar
Video Surveillance
February 19

March

ISC West Show Issue

Advertising close: 1/29/20
Materials due: 1/30/20

Features

Perimeter Security
Wireless Technology
Casino Security
Transportation Security
Critical Infrastructure
Deep Learning
Access Control
Biometrics
Healthcare Security
VMS
Artificial Intelligence

Show Coverage/Bonus Distribution
NFMT, March 17-19,
Baltimore, MD

ISC West, March 18-20, Las Vegas, NV

April

ISC West Post-Show Issue

Advertising close: 3/3/20
Materials due: 3/4/20

Specialty Publication
CyberSecured

Features

Video Storage Solutions
Border Security
International Security
Emerging Technologies
Loss Prevention
Integrated Systems
Safe Cities
Remote Monitoring

Show Coverage/Bonus Distribution
PSA TEC, April 20-23, Denver, CO

CSLS Summit - Phoenix

Editorial Webinar
Access Control
April 15

May/June

Advertising close: 4/28/20
Materials due: 4/29/20

Specialty Publication
GovSec

Features

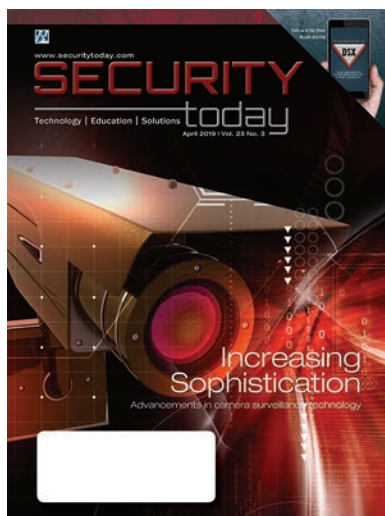
Facility Security
Guard Services
Access Control
Network Camera Solutions
Museum Security
Hospital Security
Law Enforcement
Airport Security

Show Coverage/Bonus Distribution
ESX, June 9-12, Nashville, TN

CSLS Summit - Boston

Baxter Research Ad Readership Study
For all half-page or larger advertisers

Editorial Webinar
June 17





2020 Editorial Calendar

July/August

Company Profile Issue

Advertising close: 6/29/20
Materials due: 6/30/20

Specialty Publication *CyberSecured*

Features

Sporting Complex Security
Critical Infrastructure
Event Security
House of Worship Security
IP Video Surveillance
Mobile Apps Technology
Audio Within Security
Cybersecurity

Company Profile Bonus

All half page or larger
advertisers in BOTH July/
August and September 2020
will receive a Company Profile
of the same size as ad in July/
August 2020 issue.

Editorial Webinar August 12

September

GSX Show Issue

Advertising close: 7/29/20
Materials due: 7/30/20

2020 New Product of the Year Entries

Features

Cloud Security
Multi-campus Facility Security
Emergency Communications
IT Security
IP Cameras
Identity Management Products
Internet of Things
DIY Security
Banking Security
Casino Security

Company Profile Bonus

All half page or larger
advertisers in BOTH July/
August and September 2020
will receive a Company Profile
in July/August 2020 issue (of
the same size as ad).

Show Coverage/Bonus Distribution

GSX, Sept. 21-23, Atlanta, GA

CSLS Summit - Philadelphia

October

ISC East Show Issue

Advertising close: 8/31/20
Materials due: 9/1/20

Specialty Publication *GovSec*

Features

Wireless Technology
Deep Learning
Artificial Intelligence
Remote Monitoring
Intelligent Video/Analytics
Border Protection
City Surveillance
Transportation Security

Baxter Research Ad Readership Study

For all half-page or larger
advertisers

Show Coverage/Bonus Distribution

ISC East, New York, NY

CSLS Summit - Charlotte

Editorial Webinar October 14

November/December

Advertising close: 10/26/20
Materials due: 10/27/20

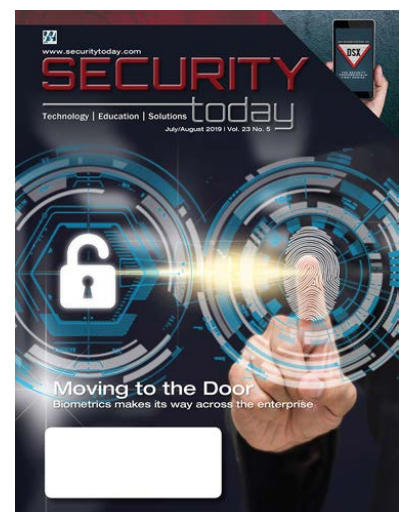
Specialty Publication *CyberSecured*

2019 New Product of the Year Winners

Features

Trends, Growth and New
Products in 2021
Retail Security
Access Control
Utility Security
Event Security

Editorial Webinar November 18



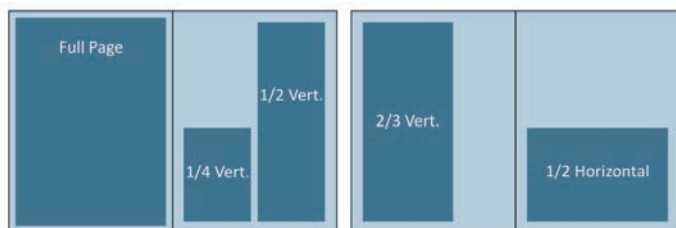


Magazine Ad Specs

Magazine Trim Size: 8 x 10 3/4 (all sizes are in inches)

	Non-Bleed	Bleed
Full Page	7 x 10	8 1/4 x 11
Spread	15 x 10	16 1/4 x 11
1/2 Horizontal Spread	15 x 4 5/8	16 1/4 x 5 5/8
2/3 Vertical	4 1/2 x 10	5 3/16 x 11
1/2 Island	4 1/2 x 7 1/2	5 3/16 x 8 3/8
1/2 Vertical	3 3/8 x 10	4 x 11
1/2 Horizontal	7 x 4 5/8	8 1/4 x 5 5/8
1/3 Vertical	2 1/8 x 10	2 7/8 x 11
1/3 Square	4 1/2 x 4 5/8	5 3/16 x 5 1/2
1/4 Vertical	3 3/8 x 4 5/8	4 x 5 1/2

Cover snipe and cover ad box also available! Contact us for specs.



All bleeds are 1/8" beyond trim. For bleed ads, keep live copy 1/4" from trim. For spreads, we recommend keeping live copy 1/4" from the gutter on each side.

Acceptable File Formats

PDFs are strongly encouraged. Hi-res Illustrator EPS files are also accepted. Ads requiring work to be done by us will incur an additional charge. Ad materials are stored for one year and then deleted.

Preparing native files for printable PDFs

Multiple pages need to be submitted as single page files.
Artwork must be CMYK, minimum 300 dpi.
Files must be flattened (no layers or transparencies).
Set bleeds 1/8" beyond trim.
DO NOT use stylized fonts.
Embed all fonts.
Overall density of CMYK colors cannot exceed 300%.
Set trim marks with a 12-point offset so the marks don't overlap the bleed.

Preparing native files for printable Illustrator EPS

Artwork must be CMYK, minimum 300 dpi.
Files must be flattened (no layers).
Set bleeds 1/8" beyond trim.
Fonts must be embedded or converted to outlines.
Overall density of CMYK colors cannot exceed 300%.
Set trim marks so they don't overlap the bleed.

securitytoday.com

Submitting Digital Files

Use file names that include the magazine title, issue date, and project name. Ads can be submitted via FTP, a file-sharing service such as Dropbox, or an email to the Production Coordinator.

Uploading to FTP

It's important that the file is placed in the proper directory. All uploads should be followed by a confirmation phone call or email to the Production Coordinator.

Host: <ftp://ads.1105media.com>

User ID: 1105user

Password: 1105pass

Directory: /1105external/production/securitytoday

Tip: You'll need file-sharing software to upload to FTP. One of the most user-friendly free programs for Mac and PC is FileZilla:

FileZilla Instructions

1. To install, go to <https://filezilla-project.org> and click on Download FileZilla Client.
2. Open FileZilla and enter Host, User Name, Password, and Port 21.
3. Click on the Quick Connect button at upper right.
4. In the Local Site window on the left, locate and click on the source folder containing the file to be uploaded. Your file will appear in the Filename window below.
5. In the window on the right, click on the 1105external folder, click on the production folder, and locate the folder for the magazine.
6. Select your file in the Filename window on the left, and drag it to the magazine folder on the right.

Proofs

If a proof is provided, it must be a SWOP proof created from the supplied digital file. A laserprint is not SWOP-quality and is not color-accurate. If a SWOP proof is not supplied, we are not responsible for variances between the digital file and final reproduction. Send proofs to: Production Coordinator

Security Today, [issue date]

1105 Media, Inc.

6300 Canoga Ave., Suite 1150

Woodland Hills, CA 91367

Additional Advertising Resources

<https://1105media.com/pages/ad-specs>

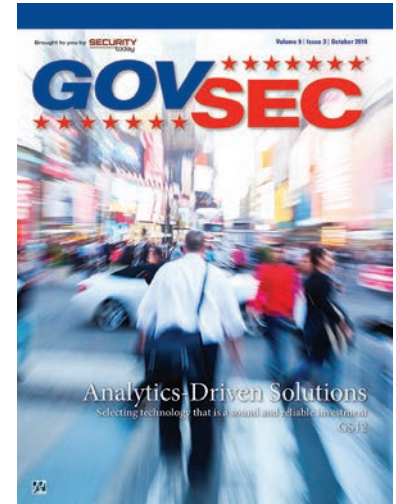


GOVSEC

Government Security news in print, digital, and e-news formats

2020 issues: Jan/Feb, May/June & October

Each issue of *GovSec* and our monthly *GovSec* e-newsletter examines how government entities across the nation are using physical security solutions to meet their needs as well as delivering pertinent information on upcoming events and online conferences. Each issue is distributed to 45,000* government security purchasers from *Security Today* and IT security purchasers from *FCW* and *GCN*. The e-newsletter is distributed to over 20,000* industry professionals.



Magazine cover snipe also available!

Magazine Deadlines

Jan/Feb 2020 closes 12/13/19. Materials are due 12/16/19.

May/June 2020 closes 4/21/20. Materials are due 4/22/20.

October 2019 closes 8/17/20. Materials are due 8/18/20.

Magazine Trim Size: 8 x 10 3/4 (all sizes are in inches)

	Live	Trim	Bleed
Full Page	7 1/2 x 10 1/4	8 x 10 3/4	8 1/4 x 11
Spread	15 1/2 x 10 1/4	16 x 10 3/4	16 1/4 x 11
1/2 Horizontal	n/a	6 1/2 x 4 1/2	n/a
1/2 Island	n/a	4 1/4 x 6 1/2	n/a
1/2 Vertical	n/a	3 1/4 x 9 1/2	n/a

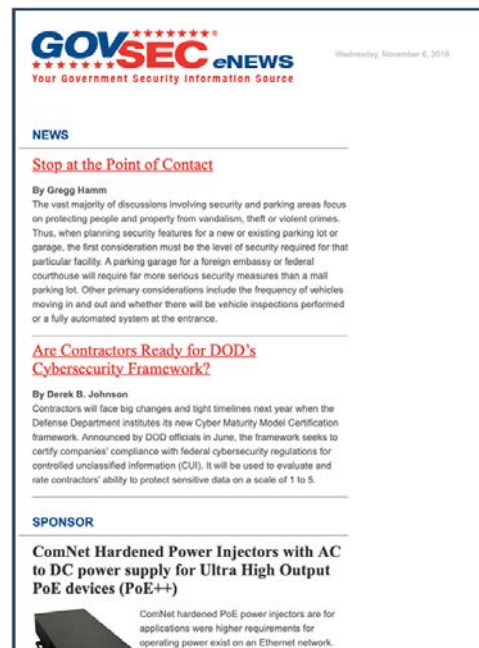


Ad sizes are to scale.

All bleeds are 1/8" beyond trim. For bleed ads, keep live copy 1/4" from trim. For spreads, we recommend keeping live copy 1/4" from the gutter on each side.

*Media Owner's Own Data

**Sole-sponsored e-newsletters have ad messaging from one sponsor; content created by Security Today.



Monthly e-news

468x60 or 468x90 Top or Bottom Banner
Sponsor Spot
160x600 Skyscraper
New Product Spot
Sole Sponsorship**

Earn recognition for your government security products!

The Govies honor outstanding government security products in a variety of categories. The 2020 entry form will be available on securitytoday.com in late 2019.





cyber secured.

IoT/Cloud/Infrastructure/AI/Storage

2020 Magazine Issues: March/April, July/August, November/December

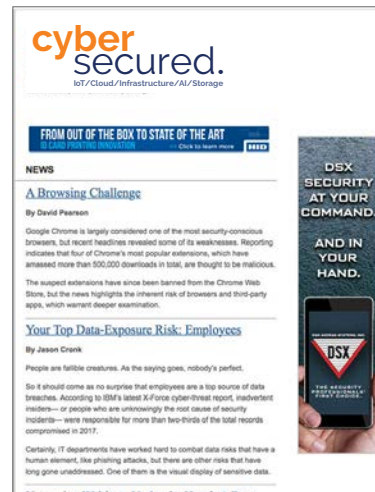
Reach physical security and IT professionals with *CyberSecured*, a specialty publication of *Security Today*. *CyberSecured* covers security as a strategic business process related to Internet of Things, Artificial Intelligence, Cloud Storage and more. The timely publication reaches 36,500* security professionals. The circulation includes 50% unique information technology subscribers and 50% key *Security Today* subscribers. It also focuses on Data Security and Privacy, Governance, Risk and Compliance, and Hackers and Threats.

Magazine Deadlines

March/April 2020 closes 2/13/20. Materials are due 2/14/20.

July/August 2020 closes 6/11/20. Materials are due 6/12/20.

November/December 2020 closes 10/9/20. Materials are due 10/12/20.



Magazine cover snipe also available!

Magazine Trim Size: 8 x 10 3/4 (all sizes are in inches)

	Live	Trim	Bleed
Full Page	7 1/2 x 10 1/4	8 x 10 3/4	8 1/4 x 11
Spread	15 1/2 x 10 1/4	16 x 10 3/4	16 1/4 x 11
1/2 Horizontal	n/a	6 1/2 x 4 1/2	n/a
1/2 Island	n/a	4 1/4 x 6 1/2	n/a
1/2 Vertical	n/a	3 1/4 x 9 1/2	n/a
1/3 Vertical	n/a	2 1/8 x 9 1/2	n/a
1/3 Square	n/a	4 3/8 x 4 1/4	n/a



Ad sizes are to scale.

All bleeds are 1/8" beyond trim. For bleed ads, keep live copy 1/4" from trim. For spreads, we recommend keeping live copy 1/4" from the gutter on each side.

*Media Owner's Own Data

**Sole-sponsored e-newsletters have ad messaging from one sponsor, content created by Security Today.

CyberSecured e-news

Reach 30,000* buyers, including 10,000* IT professionals, once a month.

E-news Info Center
180x300 Banner
Sponsor Spot
468x60 or 468x90 Banner
160x600 Skyscraper
New Product Spot
Sponsored Text Link
Sole Sponsorship**



SECURITY today.com

Be part of our mobile-responsive website!

This comprehensive website offers information and tools that security product decision makers can use to achieve the best results. Relevant industry news, timely features, and a **mobile-responsive design** makes it simple for security professionals to find all the information they need in one place.

Take advantage of our 66,320* average monthly visits with 134,697* average pageviews at securitytoday.com!

Banners - See next page for options. Contact us for rates.

Custom Media Offerings

Security Today provides a comprehensive portfolio of cost-effective custom media programs to enhance integrated marketing strategies. Our staff works closely with clients to produce dynamic, customized products that reach and impact targeted decision makers.

Home Page Info Center *Security Today* Home Page Info Centers allow marketers to deliver valuable information and engage buyers looking for security products, information and solutions at the moment they enter the *Security Today* Home Page. The Home Page Info Center accomplishes the three most important online marketing goals in one complete tool—branding, lead generation and premiere leadership positioning.

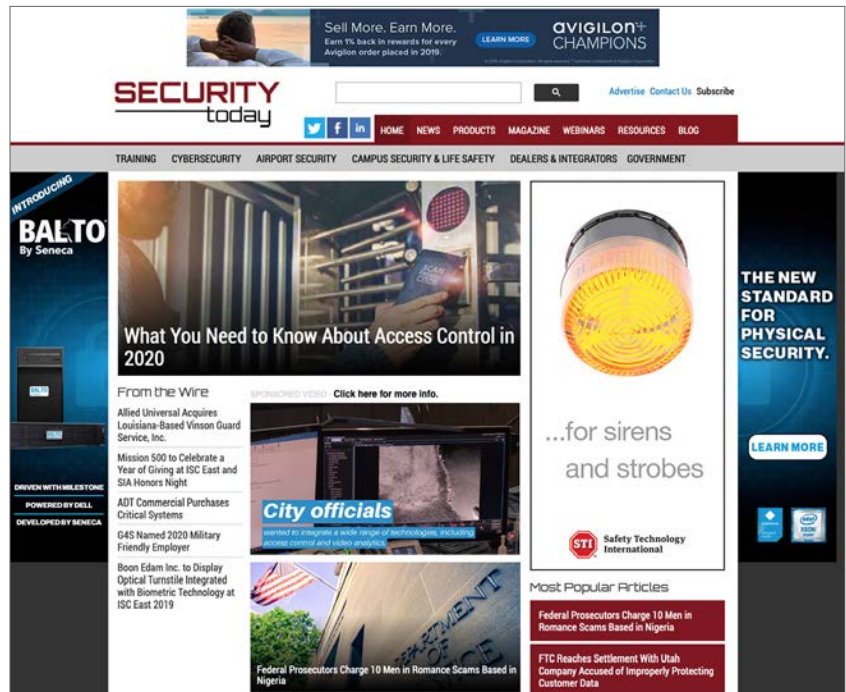
White Papers

Make your white papers available to thousands of unique visitors to our website each month. We post information about your white papers to best gain the attention of your prospects. Listing includes white paper title, company name, brief abstract, link to your white paper and unlimited downloads.

Video Hosting

Stand out from the crowd by allowing us to host your rich media/video on our website! Expand the reach of your video presentation and take advantage of the *Security Today* brand by placing your video on our site, thus reaching thousands of potential buyers for your products and services.

*Media Owner's Own Data



Best of the Web & Digital Awards Competition Finalist!

Security Today was named one of five finalists in min's Best of the Web Digital Awards competition in the Online Community/Social Networking category. Other finalists in this category were Billboard, Luckymag.com, Sports Illustrated, and Travel + Leisure.

Like us on Facebook: www.facebook.com/SecurToday



Follow us on Twitter: www.twitter.com/SecurToday



Also look for us on **LinkedIn**

www.linkedin.com/pub/ralph-jensen/3/b35/452

<https://www.linkedin.com/company/security-today>



SECURITY today.com

Online Positions

Banners

728x90 Leaderboard	8 sponsors
468x60 Banner	8 sponsors
(Middle and Bottom home page only)	

300x600 Super Skyscraper	8 sponsors
300x250 or 300x300	8 sponsors
300x90 Button	8 sponsors

Home Page Info Center	1 sponsor
-----------------------	-----------

Dog Ear / Peel Back	1 sponsor
---------------------	-----------

Wallpaper	4 sponsors
-----------	------------

Pushdown	1 sponsor
----------	-----------

Contact us for rates:

Brian Rendine
brendine@1105media.com
972-687-6761

Sam Baird
China, Europe, Israel
sam@whitehillmedia.com
+44 1883 715 697

Product Guide Sole Sponsorship

468x60 on Topic Main Page

Exclusive Product Category Road Block Sponsorship

Includes top 728x90, top and bottom 468x60, right 300x90, 300x600, and 300x300

Market Sections

300x90
300x600
300x250 or 300x300
468x60
728x90
Dogear
Info Center (300x300 banner + 5 links)

White Paper Hosting

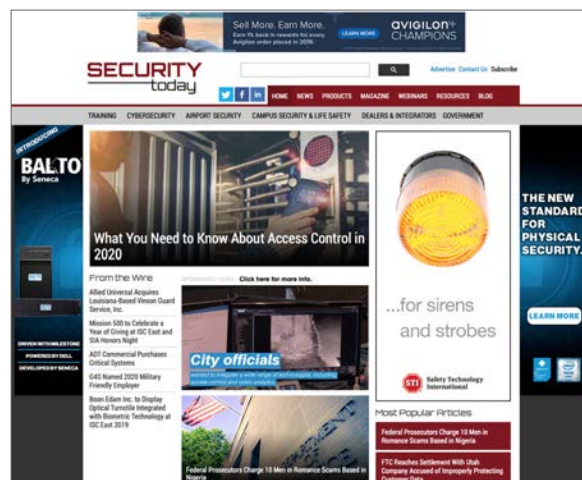
Listing includes: white paper title, company name, brief abstract, link to white paper, unlimited downloads

Video Hosting

Live Show Site Video - Contact your Integrated Media Consultant for rates and information.

Vendor Webinar

Editorial Webinar co-sponsor





Powerful Website Options

Increase your impact with these positions!

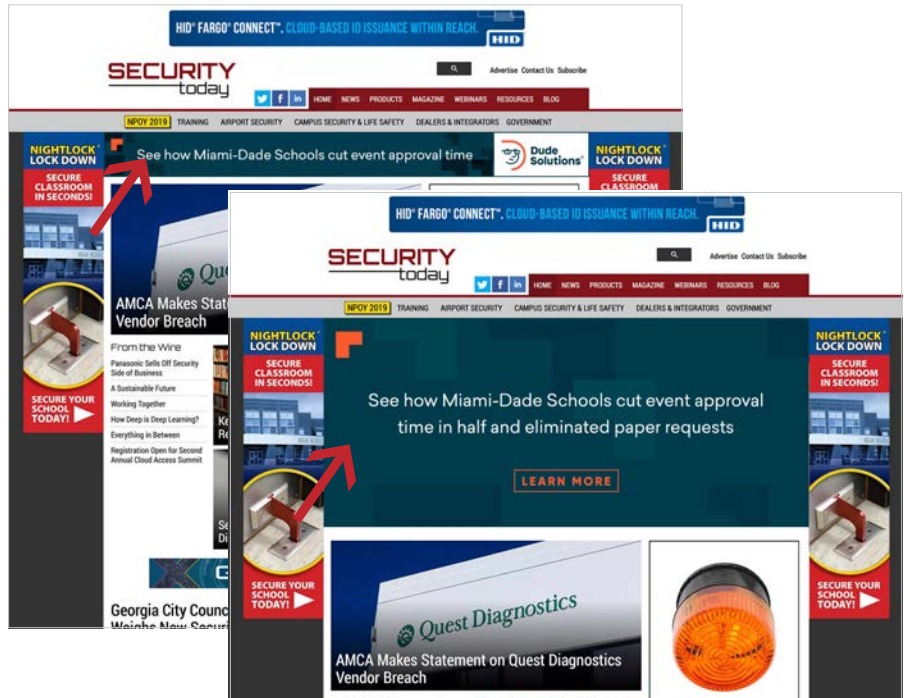
Pushdown Ad

Get viewers to take a second look with our new pushdown banner position. Located directly below the securitytoday.com homepage, the ad expands when viewers hover over it, increasing visibility and capturing attention.

Dimensions: 970x90
(max file size 50K)

Hover Over Expansion Dimensions:
970x415
(max file size 200K)

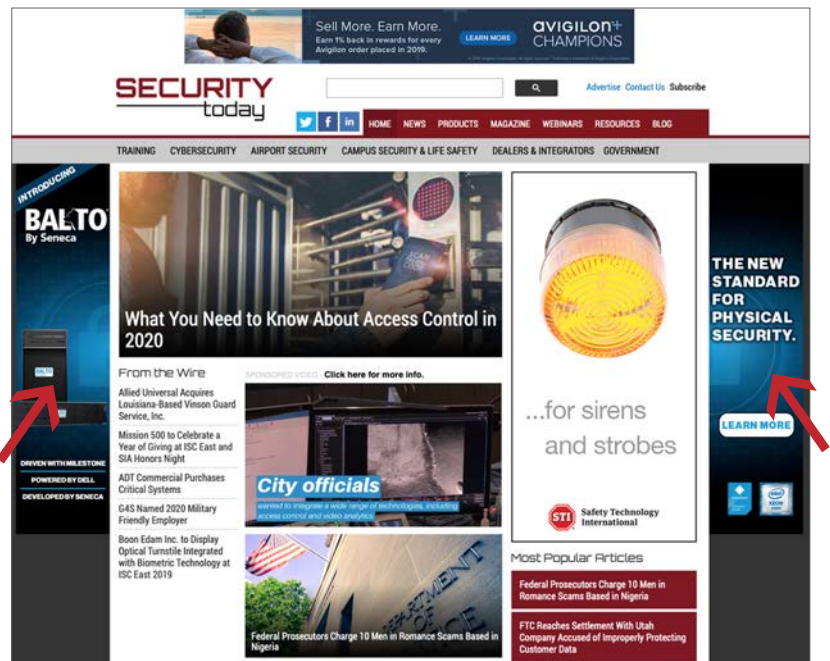
Advertisers have the option to provide a 300x50 ad to serve on smaller mobile devices.



Wallpaper

Take command of the screen with wallpaper—a pair of 152x600 banners positioned on the left and right sides of the Security Today website. The banners move down the screen as viewers scroll, for continuous impact. Repeat the same image on both sides, or submit two different banners with a cohesive look.

- Images can be in .jpg, .gif or .png format.
- If supplying two different images, please include “left” and “right” in file names. The images must have a cohesive look.



Purchase both the Pushdown Ad and the Wallpaper for maximum impact!

Contact us for rates.



Native Advertising on securitytoday.com

**Put your sponsored content in front of
thousands of security professionals!**

**Now you can draw more attention to your brand by
running sponsored content embedded in must-read
securitytoday.com articles and on the home page!**

**Security professionals rely on securitytoday.com to
keep up with important industry news and trends.
The *Security Today* website has a monthly average
of 134,532 pageviews.***

**Your Sponsored Content box on the home page
will link to your provided article PLUS a 728x90
leaderboard and 300x250 banner ad. Your sponsored
content will also be included in e-newsletters sent
during the time period of the Native Campaign.**

**A maximum of two positions are available, and
topics are exclusive. Make sure one or both spots
are yours!**

Contact us for rates.

**Media Owner's Own Data*

Native Ad Requirements:

1000-2000 word article

High resolution article image greater than 1025px wide.

728X90 Banner image with link

300X250 Banner ad image with link

Due dates are 5 business days or one week before live date.

***Ask about adding additional
banner ads on our site or in our
e-newsletters for even more impact!***

728X90

SECURITY today

Advertise Contact Us Subscribe

HOME NEWS PRODUCTS MAGAZINE WEBINARS RESOURCES BLOG

TRAINING CYBERSECURITY AIRPORT SECURITY CAMPUS SECURITY & LIFE SAFETY DEALERS & INTEGRATORS GOVERNMENT

Person Car Backpack

SPONSORED

AI Beyond the Hype

By Ray Cooke | Oct 01, 2019

Today, there are in-depth discussions about what 'might be' possible with AI, machine and deep learning-based analytics products on the market. Much of the conversation centers on practical ways to utilize deep learning and neural networks and how these techniques can improve analytics and significantly reduce false-positives for important events. When talking to end users about analytics, it becomes clear that many still don't take full advantage of analytics. In some cases, this can be due to a history of false-positives with previous generation technology, but in others, it can simply be a case of not believing that reliable analytics are achievable for their unique needs. The good news is that with AI, or more accurately, deep learning and neural networks, we are making great strides towards increasing accuracy.

In the past, developers tried to define what an object is, what motion is and what should be considered an interesting motion that we want to track versus false positive "noise" that should be ignored. Some classic examples are wind blowing leaves on a tree, rain, snow or a plastic bag floating by. For far too long, something as simple as motion detection has been plagued by false-positives generated by wind. Users could try and reduce the sensitivity, and eliminate the false motion in a light breeze and still see false positives with motion events triggered in a wind storm. Using neural networks and deep learning to define objects such as humans, cars, buses and animals means that traditional analytics can now focus on objects. These new algorithms have been taught to recognize a human being by seeing thousands of images of humans. Once an algorithm has learned these examples, it can apply this advanced knowledge to existing analytics. For example, if a car crossed a line at an entry gate it might be acceptable. However, if a person passes that same line, we might want an alert. A shadow should be ignored and swaying tree branches shouldn't be considered. A car driving in the wrong direction warrants an alert, however people moving about freely is fine. All of the traditional analytics regarding motion such as appear / disappear, line crossing, object left behind and loitering will be more accurate and capable of additional refinement using AI and the power of object recognition.

300X300

1 2 3 4 NEXT »

If you like what you see, get more delivered to your inbox weekly.
[Click here to subscribe to our free premium content.](#)

Printable Format E-Mail this page



Live From ISC West & GSX



securitytoday.com/live

Reach out to people who cannot attend these events, and let prospects know what is going on at your booth

Team up with *Security Today* to get your news and information out continuously before, during, and after ISC West and GSX.

Our social zone features aggregated content about and from the respective shows and our Live From sponsors.

Live From Sponsor package includes:

- 728x90 leaderboard
- Wallpaper: (2) 152x600 banners in cohesive design
- Social media feeds featuring your posts, tweets from *Security Today* editors, show posts, and more!
- Promotion of social zone in *Security Today* e-news and on securitytoday.com
- Use of Live From logo to promote sponsorship
- Booth sign promoting your sponsorship
- Tweets from *Security Today* editors about your company, products and booth, including in-booth video and tweets during the shows



Live From ISC West 2020 will be live on securitytoday.com March 4 through April 1, 2020.

Live From GSX 2020 will be live on securitytoday.com September 8 through October 6, 2020.

Also available: Mini Live From

Up to 10 sponsored tweets while Live From page is live



Live From is a winner of the Folio: Marketing Awards competition in the Use of Social Media category. These awards recognize the year's best in pioneering, inventive, and ultimately successful projects undertaken by the media industry's most innovative marketing professionals.



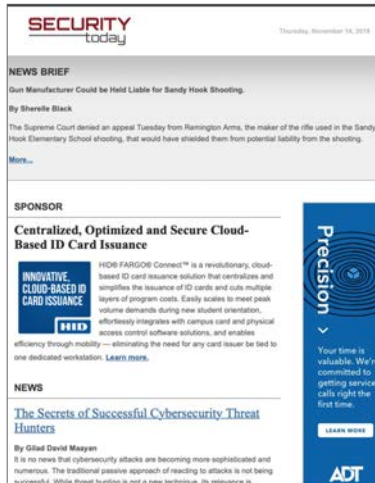
E-newsletters

Security Today e-news

Delivered twice weekly, this newsletter is sent to more than 50,000* potential security buyers. Each issue provides essential industry news and product information to these important decision makers.

Sizes:

E-news Info Center
180x300 Banner
Sponsor Spot
468x60 or 468x90 Banner
160x600 Skyscraper
New Product Spot
Sponsored Text Link
Sole Sponsorship**

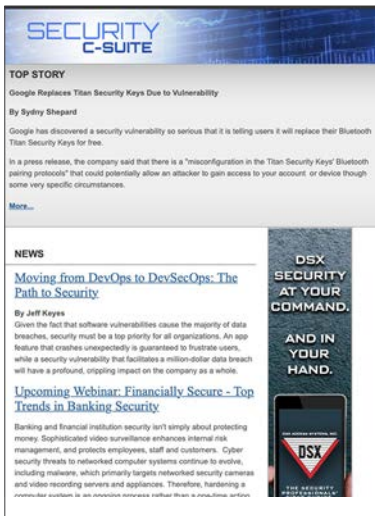


Security C-Suite e-news

Reach more than 20,000* end users with executive or general management job functions with this highly-targeted e-newsletter, which highlights some of most important news affecting the ever-changing security industry. The newsletter provides special insight into the industry, breaking industry news, tips, features from *Security Today* magazine, and much more.

Sizes:

468x60 or 468x90 banner
160x120 Button
160x600 Skyscraper
New Product Spot
Sponsored Text Link
Sole Sponsorship**



Dealer Strategies e-news

This business solutions newsletter is sent to more than 25,000* security systems integrators, installers and dealers. Delivered twice per month, each issue features business solutions, sales and marketing tips, installation tips, manufacturer new product and technology updates, dealer opportunities and hot market niches, plus much more.

Sizes:

468x60 or 468x90 banner
(Top or Bottom)
160x120 Button
160x600 Skyscraper
New Product Spot
Sponsored Text Link
Sole Sponsorship**



GovSec e-news

This monthly e-newsletter examines how government entities across the nation are using physical security to meet their needs as well as delivering pertinent information on upcoming events and online conferences. Distribution is 20,000.*

Sizes:

468x60 or 468x90 banner
180x300 Info Box
150x150 Sponsor Spot
160x600 Skyscraper
Sole Sponsorship**



All scheduled e-newsletters are available as Sole Sponsored.

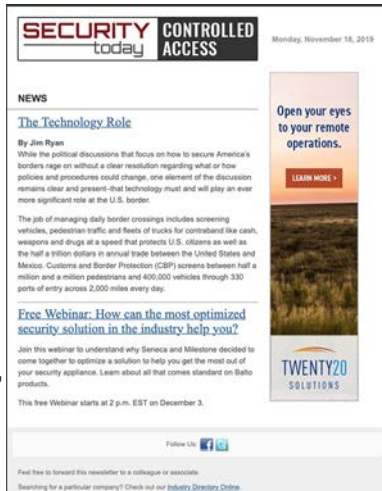
*Media Owner's Own Data

**Sole-sponsored e-newsletters have ad messaging from one sponsor, content created by Security Today.

Controlled Access e-news

Distributed monthly, this e-newsletter reaches 20,000* security professionals with buying responsibility for: Access Control, Integrated Systems, Intrusion Alarm & Monitoring, Security Guard Services, Security Consultants, IT/Network Security, Biometrics, Card Reader Systems, Identification Products/ID Badges, Wireless Technologies, and Cloud Storage.

Sizes:
468x60 or 468x90 banner
160x120 Button
160x600 Skyscraper
New Product Spot
Sponsored Text Link
Sole Sponsorship**



Security Today E-View

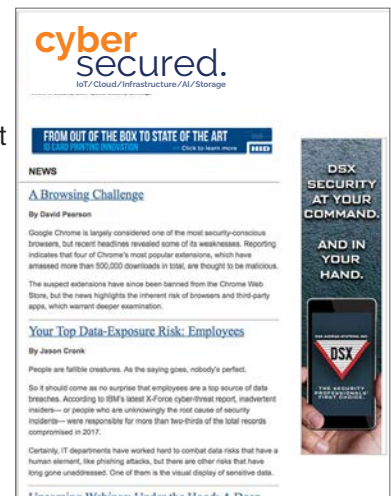
Send out your published Security Today article 2-3 weeks before it comes out in the magazine to generate early buzz and capture the attention of the industry. elivered to more than 50,000* potential security buyers. Includes 468x60 top and bottom banners and a 300x300 banner.



CyberSecured e-news

This informative monthly e-newsletter focuses on Internet of Things, Artificial Intelligence, Cloud Storage and more. Reach 30,000* buyers, including 10,000* IT professionals.

Sizes:
E-news Info Center
180x300 Banner
Sponsor Spot
468x60 or 468x90 Banner
160x600 Skyscraper
New Product Spot
Sponsored Text Link
Sole Sponsorship**



Security Today Solutions e-news

This monthly e-newsletter focuses on specific products and services for the security industry. Distribution: 50,000*

Sizes:
Top Banner (includes 1 product spot)
Product/Service Spot (150x150 + 40-60 words of text)
Multiple spot discount!



All scheduled e-newsletters are available as Sole Sponsored.

*Media Owner's Own Data

**Sole-sponsored e-newsletters have ad messaging from one sponsor, content created by Security Today.



Trade Show E-newsletters

Trade Show Updates & Product Spotlights

We'll help you market your presence at the top industry trade shows, increasing awareness, driving more traffic to your booth, and supplying leads to you after the show! Each Show Updates e-newsletter will be delivered to security professionals before, during and after the show. The editors will be offering daily updates on happenings around the show as well as their insights and observations regarding the "buzz" at the show.

Target these shows by securing your position in one or more of our Show Updates e-newsletters: **ISC West - Security Today version** (distributed to 50,000* security professionals), **ISC West - Dealer Strategies version** (distributed to 25,000* security systems integrators, installers, and dealers), and **GSX** (distributed to 50,000* security professionals).

LIMITED SPACE AVAILABLE — Each newsletter is limited to 5 sponsors. Each sponsor will receive a selected ad size and location based on availability and preference. E-newsletters will be delivered one week before the show, three days during the show and one week after the show.

For extra exposure, add Pre-Show and Post-Show Spotlight E-newsletters to your ISC West and GSX 2019 campaigns. The product-focused e-newsletter will be sent approximately one week before and one week after the show.

Show Updates E-newsletter Dates

ISC West 2020 (Security Today and Dealer Strategies versions)

March 11
March 18
March 19
March 20
March 25



GSX 2020

September 14
September 21
September 22
September 23
September 28

Banner Sizes (Sold per show)

Top Banner — 468x60 or 468x90

Left Hand Box — 125x261

Large Right Hand Box — 215x61

Left Hand Box — 125x120

Right Hand Box — 215x120

Bottom Banner — 468x60 or 468x90

BONUS: Each sponsor also gets a New Product spot.

Single Issue Sole Sponsorship**

Contact your Integrated Media Consultant for more information and a list of additional shows that may be added!

Trade Show Spotlight E-newsletters

ISC West 2020

Pre-Show Spotlight - March 8

Post-Show Spotlight - March 29

GSX 2020

Pre-Show Spotlight - September 13

Post-Show Spotlight - October 4

Trade Show Spotlight E-newsletter Ad Sizes

Top Banner - 468 x 60
(exclusive)

Product Spot (150x150 + 40-60 words of text)

Positions will be allocated on a first-come, first-served basis, so reserve your spots today!

Contact us for rates.



*Media Owner's Own Data

**Sole-sponsored e-newsletters have ad messaging from one sponsor, content created by Security Today.



E-news Editorial Calendar

Issue**Special Focus****JANUARY 2020**

January 2	<i>Security Today</i>
January 6	<i>CyberSecured</i>
January 7	<i>Security Today</i>
January 8	<i>GovSec</i>
January 9	<i>Security Today: Airport Security</i>
January 13	<i>Security Today Solutions</i>
January 14	<i>Security Today</i>
January 15	<i>Dealer Strategies</i>
January 16	<i>Security Today</i>
January 21	<i>Security Today</i>
January 23	<i>Security Today</i>
January 27	<i>Security C-Suite, Controlled Access</i>
January 28	<i>Security Today</i>
January 29	<i>Dealer Strategies</i>
January 30	<i>Security Today: Biometrics/ID Management</i>

FEBRUARY 2020

February 3	<i>CyberSecured</i>
February 4	<i>Security Today</i>
February 5	<i>GovSec</i>
February 6	<i>Security Today</i>
February 12	<i>Dealer Strategies</i>
February 10	<i>Security Today Solutions</i>
February 11	<i>Security Today</i>
February 13	<i>Security Today: Banking Security</i>
February 18	<i>Security Today</i>
February 20	<i>Security Today</i>
February 24	<i>Security C-Suite, Controlled Access</i>
February 25	<i>Security Today</i>
February 26	<i>Dealer Strategies</i>
February 27	<i>Security Today</i>

MARCH 2020

March 2	<i>CyberSecured</i>
March 3	<i>Security Today: IT Security</i>
March 4	<i>GovSec</i>
March 5	<i>Security Today</i>
March 9	<i>Security Today Solutions</i>
March 10	<i>Security Today: Casino Security</i>
March 11	<i>Dealer Strategies</i>
March 12	<i>Security Today</i>
March 16	<i>Security C-Suite</i>
March 17	<i>Security Today</i>
March 19	<i>Security Today</i>
March 23	<i>Controlled Access</i>
March 24	<i>Security Today: Fire/Life Safety</i>
March 25	<i>Dealer Strategies</i>
March 26	<i>Security Today</i>
March 31	<i>Security Today</i>

Issue**Special Focus****APRIL 2020**

April 1	<i>GovSec</i>
April 2	<i>Security Today</i>
April 6	<i>CyberSecured</i>
April 7	<i>Security Today: Retail Security</i>
April 8	<i>Dealer Strategies</i>
April 9	<i>Security Today</i>
April 13	<i>Security Today Solutions</i>
April 14	<i>Security Today</i>
April 16	<i>Security Today</i>
April 20	<i>Security C-Suite</i>
April 21	<i>Security Today</i>
April 22	<i>Dealer Strategies</i>
April 23	<i>Security Today: Wireless Technology</i>
April 27	<i>Controlled Access</i>
April 28	<i>Security Today</i>
April 30	<i>Security Today</i>

MAY 2020

May 4	<i>CyberSecured</i>
May 5	<i>Security Today: IP Video</i>
May 6	<i>GovSec</i>
May 7	<i>Security Today</i>
May 11	<i>Security Today Solutions</i>
May 12	<i>Security Today</i>
May 13	<i>Dealer Strategies</i>
May 14	<i>Security Today</i>
May 18	<i>Security C-Suite, Controlled Access</i>
May 19	<i>Security Today</i>
May 21	<i>Security Today: Facility Security</i>
May 26	<i>Security Today</i>
May 27	<i>Dealer Strategies</i>
May 28	<i>Security Today</i>

JUNE 2020

June 1	<i>CyberSecured</i>
June 2	<i>Security Today</i>
June 3	<i>GovSec</i>
June 4	<i>Security Today</i>
June 8	<i>Security Today Solutions</i>
June 9	<i>Security Today: Hospital Security</i>
June 10	<i>Dealer Strategies</i>
June 11	<i>Security Today</i>
June 15	<i>Security C-Suite</i>
June 16	<i>Security Today</i>
June 18	<i>Security Today</i>
June 22	<i>Controlled Access</i>
June 23	<i>Security Today</i>
June 24	<i>Dealer Strategies</i>
June 25	<i>Security Today: RFID</i>
June 30	<i>Security Today</i>



E-news Editorial Calendar

Issue Special Focus

JULY 2020

July 1	GovSec
July 2	Security Today: Transportation Security
July 6	CyberSecured
July 7	Security Today
July 8	Dealer Strategies
July 9	Security Today
July 13	Security Today Solutions
July 14	Security Today
July 16	Security Today
July 20	Security C-Suite
July 21	Security Today: Access Control
July 22	Dealer Strategies
July 23	Security Today
July 27	Controlled Access
July 28	Security Today
July 30	Security Today

AUGUST 2020

August 3	CyberSecured
August 4	Security Today
August 5	GovSec
August 6	Security Today
August 10	Security Today Solutions
August 11	Security Today
August 12	Dealer Strategies
August 13	Security Today
August 17	Security C-Suite
August 18	Security Today
August 20	Security Today
August 24	Controlled Access
August 25	Security Today
August 26	Dealer Strategies
August 27	Security Today

SEPTEMBER 2020

Sept. 1	Security Today
Sept. 2	GovSec
Sept. 3	Security Today
Sept. 8	Security Today
Sept. 9	Dealer Strategies
Sept. 10	Security Today
Sept. 14	CyberSecured, Security Today Solutions
Sept. 15	Security Today
Sept. 17	Security Today
Sept. 21	Security C-Suite
Sept. 22	Security Today
Sept. 23	Dealer Strategies
Sept. 24	Security Today
Sept. 28	Controlled Access
Sept. 29	Security Today

Issue Special Focus

OCTOBER 2020

October 1	Security Today
October 5	CyberSecured
October 6	Security Today
October 7	GovSec
October 8	Security Today
October 12	Security Today Solutions
October 13	Security Today
October 14	Dealer Strategies
October 15	Security Today
October 19	Security C-Suite
October 20	Security Today
October 22	Security Today
October 26	Controlled Access
October 27	Security Today
October 28	Dealer Strategies
October 29	Security Today

NOVEMBER 2020

November 2	CyberSecured
November 3	Security Today
November 4	GovSec, Dealer Strategies
November 5	Security Today
November 9	Security Today Solutions
November 10	Security Today
November 12	Security Today
November 16	Security C-Suite
November 17	Security Today
November 18	Dealer Strategies
November 19	Security Today
November 23	Controlled Access
November 24	Security Today

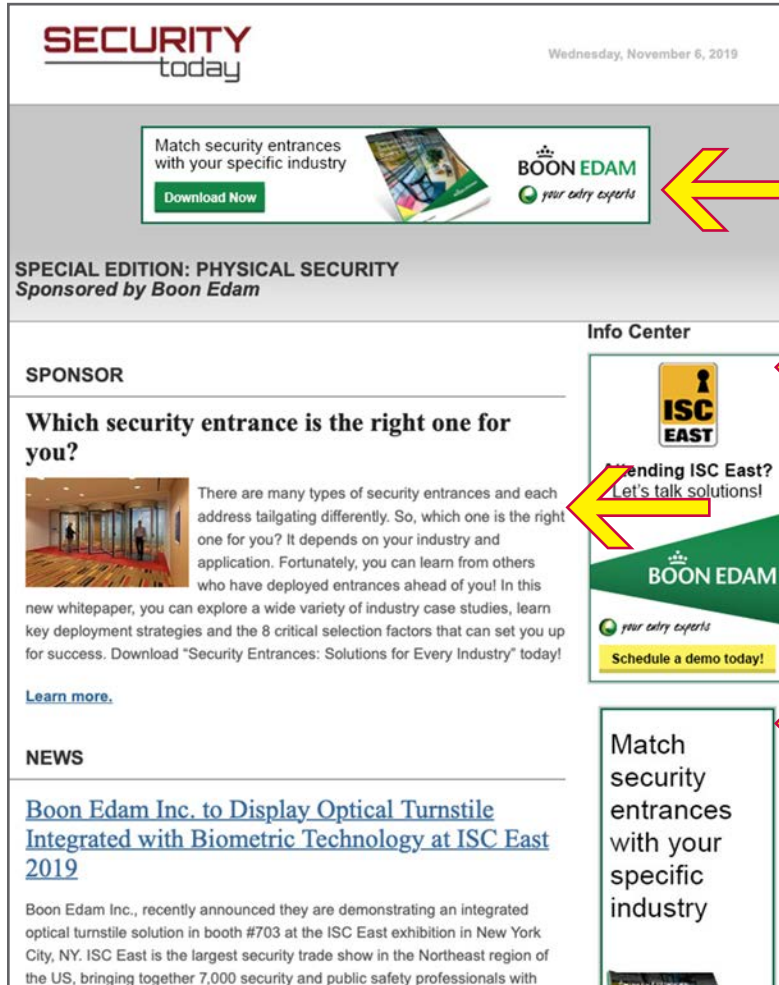
DECEMBER 2020

December 1	Security Today
December 2	GovSec, Dealer Strategies
December 3	Security Today
December 7	CyberSecured
December 8	Security Today
December 10	Security Today
December 14	Security Today Solutions
December 15	Security Today
December 16	Dealer Strategies
December 17	Security Today
December 21	Security C-Suite, Controlled Access



Custom Sponsored e-newsletters*

Get your message out to a targeted audience by sponsoring a custom Security Today e-newsletter! This opportunity is very popular with our advertisers due to the high number of leads generated. You provide banner ads and contribute content to add to our e-newsletter. We create the e-newsletter and send it to our list of targeted subscribers. Contact your Integrated Media Consultant for pricing and availability.



**468x60 or 468x90
Top Banner**
Also includes 468x60 or
468x90 Bottom Banner

180x300 Banner

Featured Product Spot

160x600 Skyscraper

Features

- Ad messaging from one sponsor
- Topic focus chosen by sponsor
- A section for content provided by sponsor
- Sent to your choice of targeted subscribers from:
 - Security Today
 - Dealer Strategies
 - GovSec
 - CyberSecured
 - Campus Security & Life Safety
 - Security C-Suite
- All leads delivered to sponsor

*Custom sponsored e-newsletters are created by 1105 Media and use the Security Today e-newsletter template and ad specifications. Not all content can be provided by the sponsor.



Webinars

Your Powerful Tool for Generating Quality Sales Leads

Budget constraints and increasingly hectic work schedules can often prohibit today's security decision makers from physically attending seminars, conferences and expositions. Instead, it is important that today's security product and service vendors seek innovative and cost-effective ways to disseminate information and engage prospects and clients in a timely manner to spotlight new technologies, product launches, strategic partnerships and more.

That's why we offer a turnkey webinar solution that allows security products marketers to tap into our expertise and expansive market reach and drive valuable customer leads.

Vendor Webinars

The unique presentation of a webinar forum allows clients to deliver information and engage participants in a timely, cost-effective manner. Whether at home or on the road, participants can view presentations through their web browsers while simultaneously listening to the audio. Discussions can take place in real time, and your audience of security buyers are encouraged to ask presenters questions. You provide the speaker, the topic, and the presentation and collect all the leads.

Editorial Webinars

In addition to single-sponsored customer-supplied webinars, *Security Today* offers the opportunity for companies to co-sponsor time-sensitive editorial topical webinars. This variation of the popular webinar medium allows a company to sponsor for a fraction of the cost of a sole-sponsored webinar. Plus, the webinar is promoted in the very same fashion as a sole-sponsored webinar.

Webinar Sponsorship includes:

- Registration development and collection
- Comprehensive event promotion on our websites and through social media
- Logo and sponsorship acknowledged in promotions to 50,000* targeted *Security Today* e-news subscribers
- Reminder e-mails prior to webinar
- E-newsletter sponsorships (includes 150x150 image, linking URL and up to 80 words of promotional text)
- 30-day webinar registration link on securitytoday.com's home page
- Creation of custom-designed user interface
- Audio delivery and presentation coordination
- Optional real-time polling and Q&A during the presentation
- Post-event participant data and complete contact info
- Three-month online archiving for on-demand use

We've reached thousands of security professionals in the past year, including those with titles such as *President, Director of Security, Safety & Security Manager, CEO COO, Electrical Engineer, Project Manager, Facilities Manager*, and more.*

2020 editorial webinar topics include:

Video Surveillance
Access Control
Cameras & Storage
Mass Notification
And more!

For more information on how to schedule or develop a webinar to meet your marketing needs, please contact us.



*Media Owner's Own Data



Integrated Marketing Services

Baxter Ad Readership Studies



What better way to evaluate your ad than to survey the actual buyers or specifiers for your goods and services? In certain magazine issues, *Security Today* sponsors an independent ad readership study for all half page and larger advertisers so you can determine your advertisements' effectiveness. You can easily analyze specific data to see how your ad compares to the competition as well as how many subscribers remembered reading and seeing your ad.

Classifieds

Big things do come in small packages. Whether you are looking to recruit the best in the business or you want to buy and sell products and services, *Security Today's* classified ads are designed to help you run your business successfully.

Industry Directories

Add your company to the *Security Today* Industry Directory at buyersguide.securitytoday.com or the *GovSec* Industry Directory at governmentsecuritydirectory.com. For extra impact, upgrade with a Top Product listing, banner ad, and more.

New Product of the Year Contest

Information on the 12th annual New Product of the Year contest will be available at securitytoday.com in Spring 2020. Entries will be included in the September 2020 issue of *Security Today*. Winners will be highlighted online and in the November/December 2020 issue of *Security Today*.



Inserts/Outserts

Inserts and outserts are powerful advertising tools. Increase your visibility by taking advantage of these cost-effective advertising plans that build brand awareness and purchase intent. *Security Today* will work with you to create a customized piece that informs subscribers about trends, case studies, and products and services within your market. The insert appears within the publication, and the outsert is polybagged with it. Overruns are provided for your organization.

Belly Bands/Cover Tips

Make your brand the the first thing *Security Today* readers see by advertising your brand on a belly band or cover tip. Double the impact and direct readers inside the magazine issue for more information on your brand.

List Rental

Our subscriber mailing list is available for rental. To view our datacards, please visit www.meritdirect.com/1105. For more information, contact Jane Long at jlong@meritdirect.com or 913-685-1301.

Reprints

Extend the shelf life of your message and generate additional interest through full-scale reproductions of articles and advertisements. For single article reprints (in minimum quantities of 250-500), e-prints, plaques and posters contact PARS International at 1105reprints@parsintl.com or 212-221-9595. www.magreprints.com/QuickQuote.asp



Website Banner Ad Specs

1105 Media Ad Serving Platform is Google Ad Manager 360 (formerly DFP Premium)

Standard Image Files

Acceptable files include PNG, JPG, GIF (includes animated GIF). Maximum file size 80K.

Click-thru URL advertisers are responsible for maintaining a working URL., which must be supplied with image file. Click rates are not guaranteed.

HTML5

Acceptable up to 100K

Ad design and development guidance can be found here:

<https://www.iab.com/guidelines/html5-for-digital-advertising-guidance-for-ad-designers-creative-technologists/>

Third-party ad serving

We accept all third-party ad serving, but impressions are counted and invoices are issued based on our ad serving system, DoubleClick DFP. 15-20% impression tracking discrepancy may be expected. All formats will be considered and require extra processing time for testing and implementation. If possible, please submit a test third-party ad. When submitting third-party tags, please make sure they are secured (https).

Placement

Banners are run-of-site. Targeted ads are subject to availability. Contact your account representative for more information.

Special banner specifications

Initial Load: The file size should be maximum 80K.

Number of Subsequent Loads: 1-2

Subsequent Load: The file size should be between 70-80K.

In-banner Video: We can accommodate as long as it fits into the max 80K file size.

Max Animation Time: 10-15 seconds

Max Number of Loops: 3-5 times (or more if it fits into max 80K file size)

Concurrent Video/Animation: 25-30 seconds

Expandable Hotspot Limitation: No limitations

Special Frame Requirements: None, but must follow our specs & file size.

FPS (frames per second): 20-25 (max 30)

Max Uninitiated Video Length: None if it fits into max 80K file size

Audio Initiation After Expansion: User controlled with click

E-news Banner Ad Specs

Banner Sponsorship - 40K maximum file size

E-news Info Center - 300x250

Large Right Box - 300x250

Large Square - 300x300

Top - 468x60

Bottom - 468x60

Click-thru URL

New Product - 40K maximum file size

150x150 image (.jpg or .gif), Headline: 55 characters max, Body text: 40-60 words, Click-thru URL

Headline

55 characters max, including spaces. If no headline is provided, the company name will show, as listed on the insertion order.

Click-thru URL

Advertisers are responsible for maintaining a working URL. Click rates are not guaranteed.

URL should be limited to 250 characters.

Acceptable Files

Static GIF or JPG files

All website and e-news creative is due 5 business days prior to launch.

Please submit materials to Narine Stepanyan at nstepanyan@1105media.com. Phone: 818-814-5261



Contact Us

Integrated Media Consultants

Brian Rendine
brendine@1105media.com
972-687-6761

Sam Baird
China, Europe, Israel
sam@whitehillmedia.com
+44 1883 715 697

Print Materials

Tess Antonio
tantonio@1105media.com
818-814-5371

Online Materials

Narine Stepanyan
nstepanyan@1105media.com
818-814-5261

Webinar Materials

Tammy Renne
trenne@1105media.com
972-687-6776

Address

14901 Quorum Drive
Suite 425
Dallas, TX 75254

Editorial

Ralph C. Jensen
Editor-in-Chief
rjensen@1105media.com

Brent Dirks
E-news Editor
bdirks@1105media.com

Sherelle Black
Content Editor
sblack@1105media.com

Haley Samsel
Associate Content Editor
hsamsel@1105media.com

1105 Media Infrastructure Solutions Group

Kevin O'Grady
President & Group Publisher
kogrady@1105media.com

Irene Fincher
Group Audience Development Director
ifincher@1105media.com

Susan May
Group Marketing Director
smay@1105media.com

Scott Newhouse
Group Website Manager
snewhouse@1105media.com

Tammy Renne
Group Webinar Administrator
trenne@1105media.com